Red Hat Partner Subscriptions

Datasheet

Last updated: Mar 29, 2024

Contents

Introduction

Red Hat® Partner Subscriptions, or simply partner subscriptions, can help Red Hat partners grow by providing Red Hat software products at no cost for an expanded list of use cases as a benefit of joining Red Hat Partner Connect.

Benefits for partners:

- Hundreds of entitlements
- Expanded use cases
- Support
- Product Certification
- Internal Training
- Updates and resources

Eligible partners

- **Ready, advanced, and premier**—These include technology partners that have certified products or active projects
- **Embedded**—Partners that have an active Embedded Partner Acceptance Document (PAD) and Embedded Appendix 1 with Red Hat
- **Technology**—Partners that have active projects opened within the last year
- **Affiliates**—Partner companies that have signed the partner agreement and Red Hat code-of-conduct but have not signed an addenda for specific business partner programs nor started a technology partner project.
- **Distributor** - Partners subject to the Red Hat Partner Agreement and Distributor Program Appendix
- **Hardware partners** - Partners may leverage Red Hat Partner Subscriptions for hardware certification. However, OEM L3 Support SKU MCT2451 is not a part of the new Red Hat Partner Subscriptions program, nor does the new support add-ons SKUs replace this SKU. SKU MCT2451 continues to function as it is defined.

Eligible partners receive subscriptions worth thousands of dollars and include these benefits:
- A single SKU provides access to 500 self-support nodes of all Red Hat product families.
- Application scenarios include software development (to confirm interoperability with Red Hat Software), individual testing, internal training, and demonstrations.
- Qualified partners receive complimentary Red Hat Standard support for five partner contacts.
- Subscriptions are enabled for on-premise or partner's private development testing cloud environment.
- Partner subscriptions include all product families and most variants, package updates, errata links, add-ons to generally-released products, access to betas and Red Hat's Customer Portal knowledgebase, and discussion groups.

Ineligible partners
- Certified Cloud and Service Provider (CCSP)—Partners that have an active CCSP PAD and CCSP Partner Program appendix with Red Hat. CCSPs are ineligible except where otherwise specified.

About Red Hat Partner Subscriptions

Qualified Red Hat partners get access to a no-cost, 500 nodes, self-support partner subscription, and a complimentary Red Hat Standard Support Subscription for 5 contacts.

Partner subscriptions for 500 nodes
One simplified Red Hat Partner Subscription SKU—MW02049—includes self-support for all Red Hat products families and most variants, revisions, and updates. Red Hat Partner Subscriptions have 500 nodes composed of physical nodes, virtual nodes or management nodes as listed in the Red Hat Enterprise Agreements in the Product Appendices section.

Partner subscriptions support
Two partner support subscriptions are available:

Red Hat Partner Subscriptions Support, Standard (5 contacts)—MW02040
Red Hat Partner Subscriptions Support, Premium (5 contacts)—MW02039

These support subscriptions fall under the Red Hat Production Scope of Coverage and Service Level Agreement. This table provides information on when partners qualify for no-cost versions.

TABLE 1: Red Hat Partner Subscription support options

Product/SKU	Affiliates	Ready, advanced, premier, embedded, technology
Red Hat Partner Subscriptions (500 nodes) - MW02049	One subscription is available at no cost.	One subscription is available at no cost. Partners can request additional quantities.
Red Hat Partner Subscriptions Support, Standard (5 contacts) - MW02040	Available for purchase	One subscription is available at no cost. Partners can request additional subscriptions. Subscriptions are also available for purchase.
Red Hat Partner Subscriptions Support, Premium (5 contacts) - MW02039	Available for purchase	Available for purchase

Partner subscriptions enable our partners to successfully utilize and support Red Hat products across essential use cases like application development (to confirm interoperability with Red Hat Software), individual testing, certification, and demonstrations.

Distributors may leverage Partner Subscriptions for internal training; and to provide partner demonstrations and training, at no cost, to Red Hat partners.

What use cases are covered by partner subscriptions?

Valid Red Hat Partner Subscriptions use cases consist of activities set forth in the ([Partner Subscription Terms](#)).

TABLE 2: Valid Red Hat Partner Subscription use cases *

Valid use cases	Description
Development use	Use of the Subscription to prototype, develop or individually test and reproduce technical issues with Partner's products or services (including open source software) to confirm that it is compatible, interoperates with or is certified with specific Red Hat Software.
Promotional use	Promotional use means the use of Red Hat Partner Subscriptions to promote or demonstrate the partner's compatible or certified products with Red Hat products.
Internal training use	Internal training use means the use of Red Hat Partner Subscriptions to train* internal personnel.

*Note: Distributors "only" may use Partner Subscription to provide training, at no cost, to Red Hat Partners (Ex: stand-up, webinar, or workshop).

What is excluded from use?

The following scenarios are not valid for Red Hat Partner Subscriptions and Red Hat Partner Subscriptions Support:

- Any use case not covered above
- Delivery of environment that remains with customer
- Delivery of training to the partner's customers
- Delivery or sale of customer support and/or income generating services related to Red Hat products or community versions
- Red Hat kernel modifications
- Production use, including but not limited to labs, staging and pre-production deployments.
- Proofs of concept (POC). Red Hat Product Trials provides software for POCs (see additional references section).
- Any use case that provides access to all employees within a partner's organization for run of the business related operations, or activities.

A production SKU is required when a given valid use case is transitioned into production. This applies to the partner's internal use or for a customer's use. Development use after confirmation of interoperability, may require production SKUs.

You can view the Red Hat Partner Subscriptions Terms and Conditions from the [Red Hat Partner Subscriptions home page](#).

What Red Hat products are included?

A list of eligible Red Hat products is provided below. All product families and most variants, architectures, and betas are included in a Red Hat partner subscription. For information on product life cycles, reference [Product Life Cycles on the Red Hat Customer Portal](#).

Hybrid platforms
- Red Hat Advanced Cluster Management for Kubernetes
- Red Hat Advanced Cluster Security for Kubernetes
- Red Hat Openshift® Container Platform
- Red Hat Openshift® Data Foundations
- Red Hat OpenStack® Platform
- Red Hat Quay®

Automation
- Red Hat Ansible® Automation Platform

Operating system
- Red Hat Enterprise Linux®
- Red Hat Satellite

Application services
- Red Hat Application Foundations (replaces Red Hat Integration; includes AMQ, AMQ Streams, Fuse, API Management, Red Hat Runtimes)
- Red Hat Runtimes (includes EAP, Web Server, Data Grid, Quarkus, SSO)
- Red Hat JBoss® Enterprise Application Platform

Storage
- Red Hat Ceph® Storage (for Red Hat® OpenStack® Platform use-case only)

Getting started

Visit [Red Hat Partner Subscriptions](#) to learn how to get started.

If you have questions about Red Hat Partner Subscriptions, contact the [Red Hat Partner Acceleration Desk](#).

Additional references

- Technology partners may add a new organizational administrator to account, [click here](#)

- For business partners to add users (including administrators) to your account, [click here](#)

- For Proof of Concepts (POCs)
  - [RH Product trial center](#) Self-serve trials are activated directly by the customer. The need to trial multiple products and/or to extend a trial, may be requested by Red Hat sales teams on behalf of a new or existing customer.
  - RH Product Trial [FAQs](#)

- For support or assistance, click here [Red Hat Partner Acceleration Desk](#)